

FINNISH-RUSSIAN SOFTWARE DEVELOPMENT NETWORKING EVENT

Tampere 28th September

Russian participants

1. Arcadia (www.arcadia.spb.ru)

Arcadia, ZAO is an innovative custom software development company based in St.Petersburg, Russia, with clients across the world. Having started its operations in 1993, Arcadia now provides state-of-the-art software solutions and services. Our service offering includes:

- Custom development of business applications;
- Implementation of new functionality for existing applications;
- Re-engineering legacy software and data migration.

Our main area of expertise is development of custom business applications (workflow, business process automation, e-learning, data security, pharmaceutical warehousing, etc.) as well as system applications, tools for developers, compilers and IDEs.

2. Ardin Software (www.ardinsoftware.fi)

Ardin Software Oy is an international Software and ICT service company based in Helsinki, Finland, with offices at Annankatu 7C19. Through our partners in Russia we assist Finnish companies to

- use high quality and cost effective Russian SW/ICT resources to implement their solutions with our reliable Russian partners for Near shore outsourcing activities.
- enter to the Russian and CIS markets with their own solutions.

We also assist High quality Russian companies to offer their services to Finnish and EU market.

Ardin Software Oy motto is "Local in Finland and local in Russia", as stated in the banner on top.

Ardin Software Oy was founded in 2002. Prior to that, in 1993, Arcady Khotin, one of the founders of Ardin Software Oy, founded in St Petersburg a software company Arcadia,Inc, which now has more than 160 employees and customers in Finland and other Nordic countries.

Arcadia, Inc. is one of Ardin Software Oy's signed partners.

The other Russian signed partners of Ardin Software Oy cover many industrial vertical segments (including banking, trade, telecom etc), all main technologies, and cover most important geographical areas (including the Moscow and St Petersburg Regions). Presently Ardin Software Oy's partners employ more than 1000 SW developers, architects and project managers.

3. Artezio (www.artezio.com)

Established in 2000, Artezio is an ISO 9001:2008 certified software development and consulting company. Over the last nine years, Artezio has completed more than 300 projects. Artezio's IT services include custom software development, software product development, system integration, technology and business consulting, offshore/nearshore software development centers setup and operation, software testing and quality assurance, IT outstaffing, etc. Leading industry sectors

where Artezio has a stellar track record include Telecommunications, Financial services, Healthcare and Logistics.

Artezio delivers IT services to clients in North America, Europe, Middle East and Japan. The company is headquartered in Moscow, Russia and has seven regional subsidiaries in North America and Eastern Europe. Artezio's recognized as one of top-10 Russian software outsourcing companies. In 2011 the company became one of the hundred best outsourcing companies in the world according to the IAOP Global Outsourcing 100.

Since 2005, Artezio is a member of the LANIT group, one of the largest providers of IT services in Russia and its neighbor countries.

Artezio's main goals at the meeting are to establish stable partnerships with companies from Finland to mutually explore Finnish IT-market as well as to offer our services and IT specialists to support Finnish companies both in Finland and in Russia or worldwide.

4. Digital Design (www.digdes.com)

Digital Design has been from the beginning of its operations over 17 years IT partner of Russian Railways (RZD, www.rzd.ru) and has strong experience in development of customized software applications, corporate portals solutions (SharePoint and IBM WebSphere), integration-, migration- and maintenance projects for manufacturing, services and distributing organizations. It offers also mobile applications development services (IOS, WP7). The company is headquartered in St.Petersburg, with a local branch in Moscow. Since its inception in 1992 Digital Design has become one of the largest IT services providers in Russia with €16 mln. revenue and a strong team of 350 high level technical experts whose competence is confirmed by numerous certificates and a portfolio of 1650 successful projects. The quality of Digital Design services is backed by customer references and widely acknowledged quality assurance certificates («Recognized for Excellence» by European Foundation for Quality Management (EFQM), ISO 9001, CMMI Level 3). Digital Design has very strong expertise in Microsoft technologies being Microsoft Partner since 1996. At the same time it develops cooperation with other vendors in order to offer customers the choice of technologies and platforms – IBM, HP, Oracle, Citrix and VMWare. Among its international customers are StoraEnso, Nurminen Logistics, International paper, IKEA, Onninen, Burst Technology and Miracle.

Aim: Networking, get to know new potential customers and partners in the software development area (companies that need outsourcing partner, product development partner,also companies interested in working as agents and represent Digital Design in Finland)

5. Firstline Software (www.firstlinesoftware.com)

First Line Software is a premiere provider of product development and custom application development services to industry leaders, growth companies and technological startups. Our team of 250+ highly qualified software professionals working in our 3 development centers delivers projects to customers around the world, from Europe and North America to Southeast Asia. First Line's culture is grounded in technical excellence, effective communication, and proven methodologies, with a strong focus on Agile.

As a nearshore provider with its largest development center located in St. Petersburg, Russia, First Line has a strong focus on serving the needs of Scandinavian clients. Our track record of success

and strong industry references in the region, combined with geographical proximity and close cultural fit, make First Line a natural choice for Scandinavian companies seeking a reliable software development partner.

First Line's technological areas of expertise include web and enterprise content management, rich media web applications, business intelligence systems, performance engineering, and software product development.

First Line is proud to be a Premium Partner of EPiServer AB, the world's fastest growing provider of Web Content Management (WCM) and online community platforms. First Line's web development division has evolved into the largest and most capable EPiServer Center of Excellence in Europe. We specialize in implementing complex backend content management environments for large online media, fine-tuned for maximum productivity. First Line has the expertise and the proprietary methodology for rapid transition of existing online assets to EPiServer that leaves the original look and feel and the URL structure intact, while giving editors the full range of EPiServer's online engagement capabilities.

6. **Kentor (www.kentor.se)**

Kentor is a Swedish company headquartered in Stockholm, Sweden. We represent Russian branch situated in St. Petersburg. It exists since 2005 and currently employs 40 employees. We develop custom software and provide consultants in this area. We have competence in Java, .Net, MS SQL, Oracle. Our clients are mainly in Scandinavia and include for example Tele2, ComHem, TDF Entertainment, Pfizer, H&M.

We would like to meet partners interested in:

- Ordering custom software development
- Using our specialists as a part of their team (working in our office or in the office of our customer)
- Creating offshore development centre (dedicated team working for our Finnish partner).

7. **Lanit Tercom (www.lanit-tercom.ru)**

Lanit-Tercom is one of the leading Russian providers of software and hardware solutions, with more than 20 years of experience in the Russian IT industry. Among the company's clients are large-scale USA and European companies (Denmark, Germany, Finland, Sweden) as well as clients from Russia.

What sets Lanit-Tercom apart from other Russian software companies is that it provides a wide range of unique services ranging from the development of software/ hardware complexes, to the re-engineering of system software and electronic equipment, to IT consulting and ODC setup. Over the years the company has completed hundreds of projects and earned the reputation of reliable partner that focuses on establishing stable, long-term relationships with its clients

Competence centers:

- Special Purpose Electronics
- Energy & Industry
- Mobile Applications

- Reengineering, Law, Education
- Electronics development
- Mathematical Software
- Image & Video Processing
- Publishing and media

Offshore Development Center operations:

- Image recognition
- Hardware Engineering
- Telecom protocols
- Research & Development
- Custom Software Development
- Software Maintenance
- Software Testing
- Legacy Application Migration
- Low-Level / System-level programming

The main purpose of visit:

To find new potential customers and business partner

To update the information about the market and the needs "straight from the mouth".